### **Proposed Structure of Undergraduate Programme CBCS - B Com**

	B.Com I & II Semester Elective \Vise Structure							
	Subject I	Subject II	Subject III	Skill Enhanceme nt Course			('radite	Qualification title (Credit Requirement)
S.NO	Major (6credits)	Minor (6 credits)	Generic Elective Subjects (4 credits)	Vocational Course		# Intra/ Inter Faculty		
SEMESTER 1	Financial Accounting	Business Organization and Communication	Banking & Insurance - I Advertising & Sales Promotion - I Business Economics- I Business Mathematics - I Data Processing & Software – I		I(4Credits)		6+6+4+4 = 20	(40) Undergraduat
	Business Regulatory Framework	Indian Tax System	Banking & Insurance - II  Advertising & Sales - Promotion - II  Business Economics - II  Business Mathematics - II  Programming and C language - II		I(4Credits)		6+6+4+ = 20	e Certificate In Commerce Faculty



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### **Faculty of Commerce**

**Bachelor of Commerce (B.com)** 

SUBJECT: B.COM

B.com I Semester

Paper-Major
FINANCIAL ACCOUNTING

#### **Course Outcomes**

CO. No.	Course Outcomes	Cognitive
		Level
CO1	To recall basic concepts of accounting and to prepare final accounts with adjustments	U
CO2	To describe the methods of depreciation and compute depreciation of fixed assets	AN & AP
CO3	To Prepare accounts of royalty, investment, NPOs and consignment	U & Ap
CO4	To understand and evaluate the complete process of accounting in a partnership firm	AN & U
CO5	To Equip with the knowledge of computerized accounting.	AP

#### **Credit and Marking Scheme**

Credits		Ma	Total Marks	
	Credits	Internal	External	Total Marks
Theory	6	40	60	100
Total	6		100	

	Marks		
	Internal External		
Theory	3 Internal Exams of 20 Marks	1 External Exams	
	(During the Semester)	(At the End of Semester)	
	(Best 2 will be taken)		





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#### **CONTENT OF THE COURSE**

#### **Theory**

No. of Lectures (in hours per week): 9 Lectures per week
Total no. of Lectures: 90Hrs.

Maximum Marks: 60

Units	Topics	No.of Lectures
I	Accounts: - Indian History, Definition, Objectives, Basic Concept and Principles of Double Entry System, Journal Entry, Ledger, Subsidiary books, Trial Balance. Introduction of Indian Accounting Standard Final Accounts.	18
इकाई 1	खाते: - भारतीय इतिहास, परिभाषा, उद्देश्य, मूल अवधारणा और डबल एंट्री सिस्टम के सिद्धांत, जर्नल	
	एंट्री, लेजर, सहायक पुस्तकें, ट्रायल बैलेंस। भारतीय लेखा मानक अंतिम खातों का परिचय।	
II	Accounting for Depreciation (According to Accounting Standard–6), Branch Account, Departmental Accounts	18
इकाई 2	मूल्यहास के लिए लेखांकन (लेखा मानक - 6 के अनुसार), शाखा खाता, विभागीय खाते।	
III	Royalty Accounts, Accounting of Non- Profit Organization, Investment Account, Consignment Accounts.	18
इकाई 3	अधिकार शुल्क खाते, गैर-लाभकारी संगठनों का लेखा, निवेशखाता, प्रेषणखाते।	
IV	Partnership Accounts: - Dissolution of Partnership (with Insolvency), Amalgamation of Partnership Firms, Conversion of Partnership firm in to joint stock company	18
इकाई4	साझेदारी खाते: - साझेदारी का Partnership विघटन (दिवालियापन के साथ), साझेदारी फर्मी का एकीकरण, साझेदारी फर्म का संयुक्त स्टॉक कंपनी में रूपांतरण	
V	Computerized Accounts by using any popular accounting software creating a company, configure and feature setting, creating accounting leaders and groups, creating stock items and groups, vouchers entry (with maintenance of vouchers), generating report–cashbook, ledger accounts, trial balance, profit and loss account and balance sheet	



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इकाई5 कम्प्यूटरीकृत खाते किसी भी लोकप्रिय अकाउंटिंग सॉफ्टवेयर का उपयोग करके एक कंपनी बनाना, कॉन्फ़िगर करना और फीचर सेटिंग करना, अकाउंटिंग लीडर और समूह बनाना, स्टॉक आइटम और समूह बनाना, वाउचर प्रविष्टि (रखरखाव के साथवाउचर), रिपोर्ट तैयार करना- कैश बुक, खाता बही, ट्रायल बैलेंस, लाभ और हानि खाता और बैलेंस शीट

#### REFERENCE

S. No.	Author	Name of the Book	Publication
1	S.M. Shukla	Financial Accounting	Sahitya Bhawan Agra
2	Shukla & Grewal	Financial Accounting	S Chand & Sons New Delhi
3	Dr Ramesh	Financial Accounting	Satish Printers and Publishers
	Mangal		Indore
4	Agrawal Dr	Financial Accounting	Ramprasad and sons, Bhopal
	Mahesh		



# B.com I Semester Paper-minor BUSINESS ORGANISATION AND COMMUNICATION.

CO.No.	Course Outcomes	Cognitive
		Level
CO1	To understand the basics of the business and the process to start a new business.	R, U
CO2	To comprehend the structure of sole proprietorship and partnership business in India.	U
CO3	To develop their analytical knowledge related to company organization and MNCs.	Ap
CO4	To understand the concept and various theories of communication	U
CO5	To enhance their public speaking skills and make them interview-ready	Ap
CO6	To elevate their skills related to writing the business letters and business reports	Ap
CO7	To know the art of demonstrating non-verbal communication and comprehend the role of social media in E-commerce.	An, C



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#### **Credit and Marking Scheme**

Credits		Ma	Total Marks	
	Credits	Internal	External	Total Marks
Theory	6	40	60	100
Total	6		100	

#### **Evaluation Scheme**

		Marks		
	Internal	External		
Theory	3 Internal Exams of 20 Marks	1 External Exams		
	(During the Semester)	(At the End of Semester)		
	(Best 2 will be taken)			

#### CONTENT OF THE COURSE

#### **Theory**

No. of Lectures

(in hours per week): 9 lectures per week

Total No. of Lectures: 90Hrs. Maximum Marks: 60

Units	nits Topics				
I	Indian traditional businesses and their organizational structures. Concepts of Business, Trade, Industry and Commerce - Classification, Relationship between Trade, Industry and Commerce. Business Organization— Concept, Characteristics, Importance and Objectives, Functions of Business and Social Responsibility of a Business-Steps to Start an Enterprise.				
इकाई 1	परिचयः भारत के पारम्परिक व्यवसाय और, व्यापार, व्यवसाय, उद्योग और वाणिज्य की अवधारणा, व्यवसाय, उद्योग और वाणिज्य का सम्बंध और वर्गीकरण व्यवसायिक संगठनःअवधारणा, विशेषताएं एवं उदेश्य । व्यवसाय के कार्य एवं सामाजिक दायित्व । नवप्रवंतन हेत् आवश्यक कदम	18			



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II इकाई 2	Forms of Business Organization: Business Organization - Classification - Factors Influencing the Choice of Suitable Form of Organization - Sole Proprietorship and Partnership - Meaning, Definition - Characteristics - Advantages. Co-Operative Organization- Meaning, Functions and Limitations of Co-operatives Societies.  व्यवसायिकसंगठनकेप्रकार:व्यावसायिक संगठनःवर्गीकरण-उपयुक्त संगठन के चयन को प्रभावित करने वाले तत्व । एकल व्यवसाय एवं साझेदारी व्यवसायः अर्थ, परिभाषा,	18
	विशेषताएं लाभ। कोऑपरेटिव-संगठनः अर्थ-कार्य एवं सीमाएं।	
III	Organization of Companies: Concepts, Meaning, Formation, Characteristics and Significance of Private Company and Public Company. Multinational Companies (MNC): functions and the Challenges of their organization in India	18
इकाई 3	कंपनियों का संगठन: निजी कंपनी और सार्वजनिक कंपनी की अवधारणा, अर्थ, गठन, विशेषताएँ और महत्व। बहुराष्ट्रीय कंपनियाँ (MNC): भारत में उनके संगठन के कार्य और चुनौतियाँ	18
IV	Communication: Definition, Nature, Importance, Objectives of Communication. Communication theories and process- Information theory, Interaction theory, Transaction theory, Elements of communication process. Barriers to Communication: Linguistic Barriers, Psychological Barriers, Interpersonal Barriers, Cultural Barriers, Physical Barriers, Organizational Barriers.	18
इकाई4	संचार: परिभाषा, स्वभाव, महत्व, उदेश्य। संचार के सिद्धांत एवं प्रक्रियाःजानकारी का सिद्धांत,इंटरेक्शन का सिद्धांत (परस्परक्रिया),ट्रान्सेक्शन सिद्धांत,संचारप्रक्रिया के आवश्यक तत्व। प्रभावी संचार को प्रमाणित करने वाले तत्व।बाधाएं -भाषायी बाधाएं,मनोवैज्ञानिक बाधाएं,अन्तरवैयक्तिक बाधाएं,सांस्कृतिक बाधाएं,भौतिक बाधाएं,संगठनात्मक बाधाएं।	18



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V	Written Communication: Writing Techniques and Guidelines. Letter writing - Basic Principles, Purpose, and Types of business letters. Report writing, types of reports, Drafting of reports. Oral Communication: Speeches for different occasions, Guidelines for Effective Listening, Job Interviews, and Type of Information.  Modern forms of communication E-mail, Video Conferencing. International Communication for Global Business. Information Technology: Form of technology, uses in modern communication systems. Role of social media in modern business.	
इकाई5	लिखितसंचारः लेखन तकनीक एवं निर्देश । पत्रलेखनः व्यावसायिकपत्रः मूलभूतसिद्धांत, आशयएवंप्रकार। रिपोर्ट लेखन एवं प्रकार। मौद्धिकसंचारः विभिन्न अवसरों में दिए जाने ,प्रभावीश्रवणहेतुदिशानिर्देश, नौकरीहेतुसाक्षात्कार, जानकारियों के प्रकार । संचार के आधुनिक आयामः ई-मेल, वीडियो कान्फ्रेंसिंग, विश्व व्यापार हेतु अंतर्राष्ट्रीयसंचार । सूचनाप्रौद्योगिकी -प्रौद्योगिकीकारूप, आधुनिक संचार प्रणाली में उपयोग । आधुनिक व्यवसाय मेंसोशलमीडियाकीभूमिका ।	

#### **REFERENCE**

S.	Author	Name of the Book	Publication
No.			
1	T N. Chaabra,	Business communication	Himalaya publishing
			house
2	K K. Sinha	Essentials of Business Communication	VK Global publications
3	Dr. Ramesh	Business communication	Universal publication
	Mangal		Agra
4.	Dr S C Saxena	Business Organization and	Sahitya Bhawan
		Communication	Publications
5.	Sanjay Gupta	Business Organization and	SBPD Publication
		Communication	





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# B.com I Semester Paper-Electives BANKING AND INSURANCE

CO.No.	Course Outcomes	Cognitive Level
CO1	To list functions and importance of Indian comercial banks.	R, U
CO2	To identify important events in the history of Indian banking system.	Ap
CO3	To analyze functions performed by RBI and their impact on day-to-day life.	U &An
CO4	To differentiate amongst various account facilities provided by banks.	U & AP
CO5	To Develop an understanding on the procedure and esential conditions to apply for different loans and advances	AP

#### **Credit and Marking Scheme**

	Credita	Ma	rks	Total Marks
Credits		Internal	External	Total Marks
Theory	4	40	60	100
Total	4	100		

	Marks		
	Internal External		
Theory	3 Internal Exams of 20 Marks	1 External Exams	
	(During the Semester)	(At the End of Semester)	
	(Best 2 will be taken)		



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#### CONTENT OF THE COURSE

No. of Lectures (in hours per week): 6 Lectures per week

Total No. of Lectures: 60Hrs. Maximum Marks: 60

Units	Topics	No.of Lectures
I	Introduction to Banking: Historical background of banking, Definition, principles and importance of bank. Classification of bank. Functions of commercial bank. Structure of commercial banking in India. Features of Indian banking system, Modern Banking Practices in India- Mobile Banking	15
इकाई 1	अधिकोषणकापरिचयः अधिकोषण की ऐतिहासिकपृष्ठभूमि, बैंककीपरिभाषा, सिद्धान्तएवंमहत्व।बैंककावर्गीकरण, वाणिज्यिकबैंककेकार्य, भारतमेंवणिज्यिकअधिकोषणकीसंरचना, भारतीयअधिकोषणव्यवस्थाकीविशेषतायें,भारत में आधुनिक बैंकिंग व्यवहार- मोबाइल बैंकिंग।	15
II	Central banking: RBI and its functions. Credit control. Nationalization and Merger of banks: General Introduction to Nationalization of Banks, Objective and Introduction to Private Banks, Functioning and Usefulness or Importance and its effects. Evaluation of nationalization and merger of Indian banks.	15
इकाई 2	केन्द्रीय अधिकोषणः भारतीय रिजर्व बैंक एवं उसके कार्य।साख नियंत्रण।बैंकों का राष्ट्रीकरण एवं विलयःबैंकों के राष्ट्रीयकरण का सामान्य परिचय, उद्देश्य, निजी बैंकों के कामकाज का परिचय और उपयोगिता या महत्व और इसके प्रभाव   भारत में राष्ट्रीयकरण एवं विलय का मूल्यांकन	
III	Bank Deposits: Meaning and types. Features of bank accounts. Auto Sweep Account (Based on Employability). Procedure to open and close bank accounts (Including online procedure). Non-Banking Financial Institution: Introduction, Function and Significance, Types of NBFCs, Difference between Banks & NBFCs	15
इकाई3	बैंकजमाःअर्थएवंप्रकार, बैंकखातोंकीविशेषतायें  ऑटो स्वीप खाता   बैंकखातेखोलनेएवंबंदकरनेकीप्रक्रिया (ऑनलाईनप्रक्रियासहित)  गैर-बैंकिंगवित्तीयसंस्थान: परिचय, कार्यऔरमहत्व, एनबीएफसीकेप्रकार,बैंकोंऔरएनबीएफसीकेबीचअंतर।	15
IV	Loans and Advances: Principles to sanction loans and advances. Classification of loans and advances. Procedure to apply for house loan, personal loan, education loan and commercial loan. Introduction to Micro Finance.	15
इकाई 4	ऋण एवं अग्रिमः ऋण एवं अग्रिम स्वीकृति के सिद्धान्त, ऋण एवं अग्रिम का वर्गीकरण, गृह ऋण, व्यक्तिगत ऋण, शिक्षा ऋण एवं वाणिज्यिक ऋण हेतु आवेदन प्रक्रिया।	15



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#### **REFERENCE**

S. No.	Author	Name of the Book	Publication
1.	Gordon Natrajan,	Banking Law and Practice,	Himalaya Pub.Mumbai
2.	S.N.Maheshwari	Banking Law and Practice,	Kalyana Publishers,
			New Delhi (Bath
3.	Shekar,	Banking Law and Practice	Vikash Publishing
			House, New Delhi
4.	ओझा बी.एल	भारत में बैंकिंग विधि	आरडीहाऊस
5.	शर्मा एच. सी.	भारत में बैंकिंग विधि एवं व्यवहार	साहित्यभवनपब्लिकेशन



### B.com I Semester ADVERTISEMENT AND SALES PROMOTION

CO.No.	Course Outcomes	Cognitive Level
CO1	To describe the basic concepts of advertisement.	R, U
CO2	To evaluate the different media of Advertisement.	Е
CO3	To explain the role of advertisement agencies and their selection.	U
CO4	To apply various means of advertisement in real business	Ap

#### **Credit and Marking Scheme**

	Cradita	Ma	rks	Total Marks
Credits		Internal	External	1 Otal Marks
Theory	4	40	60	100
Total	4	100		



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#### **Evaluation Scheme**

	Marks	
	Internal External	
Theory	3 Internal Exams of 20 Marks	1 External Exams
	(During the Semester)	(At the End of Semester)
	(Best 2 will be taken)	

#### **CONTENT OF THE COURSE**

No.of Lectures(in hours per week): 6 lectures.per week

Total No. of Lectures: 60Hrs. Maximum Marks: 60

Units	Topics	No.of Lectures
I	Introduction- Concept, Scope, Objectives, and Functions of Advertising. Types of advertisement, Role of advertising in the marketing mix and the advertising process.  Advertising and sales: the relationship and the difference, Approaches to Advertising - DAGMAR & AIDA Model.	15
इकाई 1	परिचय- विज्ञापनकीअवधारणा, दायरा, उद्देश्यऔरकार्य।विज्ञापनकेप्रकार,	15
	विपणनमिश्रणऔरविज्ञापनप्रक्रियामेंविज्ञापनकीभूमिका।विज्ञापनऔरबिक्रीः संबंधऔरअंतर, विज्ञापनकेदृष्टिकोण -	
	DAGMAR और AIDA मॉडल।	
II	Pre-launch Advertising Decision- Determination of target audience, Advertising media, and their choice. Advertising Message: Preparing an effective advertising copy, Elements of a print copy- Headlines, body copy, slogan, logo, a seal of approval, and Elements of a broadcast copy.	
इकाई 2	प्री-लॉन्चिवज्ञापननिर्णय- लक्षितदर्शकों, विज्ञापन मीडिया और उनकी पसंद का निर्धारण।विज्ञापन संदेशः एकप्रभावी विज्ञापन प्रति तैयार करना, एकप्रिंटप्रतिकेतत्व- शीर्षक, मुख्यप्रति, नारा, लोगो,	15
	अनुमोदनकीमुहर, प्रसारणप्रतिकेतत्व।	
III	Promotional Management: Advertising department, Role of advertising agencies and their selection, Advertising budget, and Evaluation of Advertising effectiveness.	15



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इकाई 3	प्रचारप्रबंधनः विज्ञापनविभाग, विज्ञापन एजेंसियों की भूमिका और उनका चयन, विज्ञापनबजटऔरविज्ञापनप्रभावशीलताकामूल्यांकन।	15
IV	Legal, ethical and social aspects of advertising. Advertisement Scene in India, Means of advertising- Social Media Advertising & Digital Advertising. Digital Advertising: Concept, Effects, Digital Advertising in India.	15
इकाई4	विज्ञापन के कानूनी, नैतिक और सामाजिक पहलू।भारत में विज्ञापनपरिदृश्य, विज्ञापन के साधन- सोशलमीडियाविज्ञापनऔरडिजिटलविज्ञापन।डिजिटलविज्ञापनः अवधारणा, प्रभाव, भारतमेंडिजिटलविज्ञापन।	15

#### **REFERENCE**

S.No.	Author	Name of the Book	Publication
1.	S H H Kazmi , Satish K Batra	Advertising And Sales Promotion	Tata Mc Graw Hill
2.	Belch & Belch	Advertising& Promotion-	Tata McGraw Hill
3.	डा.एसीजैनवनीरजसिंह.	बिक्री और विज्ञापन	एस बी पी डी पब्लिकेशन आगरा
4.	Dr. Sanjay	Advertising And Sales Promotion-	SBPD Agra



### B.com I Semester BUSINESS ECONOMICS

CO.No.	Course Outcomes	
		Level
CO1	To understand the use of economic theory in Business decision-making problems, to analyze traditional and modern of definitions of economics.	U & AN
CO2	To demonstrate an understanding, usage, and application of basic economic principles or laws, to understand the law of demand and how equilibrium price and quantity are determined.	U &AP
	To To perform demand analysis to analyze the impact of economic events on Markets , to derive demand curves from utility functions and identify income and substitution effects.	AP & AN



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DST-FIST Supported & STAR College Scheme by DBT

CO4	To demonstrate the measurement of demand and elasticity relative to changes in price, income, and price of substitute goods, to interpret the relation between a price change and elasticity.	U & AP
CO5	To understand the meaning of marginal revenue and marginal cost and their relevance for firm profitability. To learn the Cost theory and	U, AN
CO6	To interpret the relation between a price change and elasticity.	R, U, An
CO7	Students will understand the determinants of supply and will be able to construct and interpret supply schedules and supply curves	С
CO8	Students will be able to define and explain the factors of production, including land, labor, capital, organization and enterprise.	R, U, An

### **Credit and Marking Scheme**

Credits		Ma	rks	Total Marks
	Credits	Internal	External	Total Marks
Theory	4	40	60	100
Total	4		100	

	Marks		
	Internal External		
Theory	3 Internal Exams of 20 Marks	1 External Exams	
	(During the Semester)	(At the End of Semester)	
	(Best 2 will be taken)		



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#### **CONTENT OF THE COURSE**

No. of Lectures (in hours per week): 6 Lectures .per week

Total No. of Lectures: 60Hrs. Maximum Marks: 60

Totall	NO.01 Lectures: 60 Maximum Marks: 60	
Units	Topics	No.of Lectures
	Historical background of economics in India with special reference to Kautilya, Amartya Sen, and Nobel laureate Abhijeet Banerjee, Definition of Economics, Economics Law and their nature, Significance of Economics, Basics problems. Concept of Micro and Macro Economics, Methods of Economics study.	15
	भारत में अर्थशास्त्र की ऐतिहासिकपृष्ठभूमि, कौटिल्य, अमर्त्यसेन और नोबेलपुरस्कार विजेता अजीत बनर्जी के विशेष संदर्भ में, अर्थशास्त्र की परिभाषा, अर्थशास्त्र के नियम और उनकी प्रकृति, अर्थशास्त्र का महत्व, मूलसमस्याएं, सूक्ष्म और समष्टि अर्थशास्त्रकीअवधारणा, अर्थशास्त्र अध्ययन के तरीके।	15
II	Consumer's equilibrium - meaning of Utility, Marginal Utility, Law of Diminishing Marginal Utility, conditions of consumer's equilibrium using marginal utility analysis. Indifference curve analysis of consumer's equilibrium-the consumer's budget (budget set and budget line), preferences of the consumer (indifference curve, indifference map) and conditions of consumer's equilibrium.	
	उपभोक्तासंतुलन — उपयोगिता का अर्थ, सीमांत उपयोगिता, घटती सीमांत उपयोगिता का नियम, सीमांतउपयोगिताविश्लेषणकाउपयोगकरकेउपभोक्तासंतुलनकीस्थितियाँ। उपभोक्तासंतुलनकाउदासीनतावक्रविश्लेषण - उपभोक्ताकाबजट (बजटसेट और बजटरेखा), उपभोक्ता की प्राथमिकताएँ (उदासीनतावक्र, उदासीनतामानचित्र) और उपभोक्ता संतुलन की स्थितियाँ	
	Law of Demand- Meaning and Definition, Characteristics, Types of demand, Determinants of Law of Demand, Demand Function – determinants of individual demand – Market v/s Individual demand. Exceptions of Law of DemandElasticity of Demand, Concept and measurement of Elasticity of Demand, Price, Income and cross elasticity, Determination of Elasticity of Demand, Importance of Elasticity of Demand. Average Revenue, Marginal Revenue, Theory of cost and concept of revenue.	15



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15	इकाई 3 मांग का नियम- अर्थ और परिभाषा, विशेषताएँ, मांग के प्रकार, मांग के नि
	फलन – ट्यक्तिगत मांग के निर्धारक – बाजार बनाम ट्यक्तिगत मांग। मांग
	मांग की लोच, मांग की लोच की अवधारणा और माप, मूल्य, आय और क्र
	का निर्धारण, मांग की लोच का महत्व। औसतराजस्व, सीमांतराजस्व, लागत व
	की अवधारणा।
15	IV Supply, market supply, determinants of supply, supply schedule, slope, movements along and shifts in supply curve, price elasticity o Factors of Production- Land, Labour, Division of labour, Efficient Capital, Organisation and Enterprises, The scale of production.
15	इकाई4 आपूर्ति, बाजारआपूर्ति, आपूर्तिकेनिधारक, आपूर्तिअनुसूची, आपूर्तिवक्रऔरइसकी
	गति औ रबदलाव, आपूर्ति की कीमत लोच
	उत्पादनकेकारक- भूमि, श्रम, श्रमविभाजन, श्रमकीदक्षता, पूंजी, संगठनऔरउद्यव
	गति औ रबदलाव, आपूर्ति की कीमत लोच

### **REFERENCE**

S. No.	Author	Name of the Book	Publication
1.	Sinha Dr. V.C.&	Business Economics	SBPD Publication Agra
	Dr. Pushpa		
2.	मिश्र डा जे. पी.	व्यावसायिकअर्थशास्त् <u>र</u>	साहित्य भवन
			पब्लिकेशनआगरा
3.	Singh Dr. S.K.	Business Economics	Sahitya Bhavan
			Publication Agra
4.	Bhatiya H.L.	Micro Economics	Modern Publisher New
			Delhi.
5.	H.L.Ahuja	Business Economics	S.Chand Publication





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### **B.com I Semester BUSINESS MATHEMATICS**

CO.No.	Course Outcomes	Cognitive
		Level
CO1	To recall the basic concepts of algebra and BODMAS.	U& AP
CO2	To solve simultaneous equation related with business problems.	U & AP
CO3	To describe the concept of logarithms and antilogarithms.	Ap
CO4	To apply concept of commission, brokerage and profit and loss in business	R & Ap,

#### **Credit and Marking Scheme**

		<u> </u>		
	Cuadita	Ma	rks	Total Maulta
	Credits	Internal	External	Total Marks
Theory	4	40	60	100
Total 4 100				

	Marks		
	Internal External		
Theory	3 Internal Exams of 20 Marks	1 External Exams	
	(During the Semester)	(At the End of Semester)	
	(Best 2 will be taken)		



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#### **CONTENT OF COURSE**

No.of Lectures(in hours per week): 6 Lectures.per week

Total No. of Lectures: 60Hrs. Maximum Marks: 60

Units	Topics	No.of Lectures
I	Rules for sign in Algebra and practice, Rules for calculation (BODMAS) and practice	15
इकाई 1	बीजगणितमेंचिन्होंसंबंधीनियमएवंअभ्यास, गणनासंबंधीनियमएवं BODMAS	15
II	Simultaneous Equations – Meaning, Characteristic, types,calculations(with word problems)	15
इकाई 2	युगपतसमीकरण:अर्थ, विशेषताएं, प्रकारएवंगणनाए (इबारतीप्रश्नसहित)	15
III	Theory of indices (preliminary knowledge only formulae, Logarithms and Antilogarithms –principles and calculations	15
इकाई 3	घातांककेसिद्धांत (प्रारंभिकज्ञान) लघुगणकएवंप्रतिलघुगणकसिद्धांतएवंगणनाए	15
IV	Commission, Brokerage, Profit and Loss	15
इकाई4	कमीशन, दलाली, लाभएवंहानि	15

#### **REFERENCE**

S.No.	Author	Name of the Book	Publication
1.	Shukla Dr. S.M.	Business Mathematics	Sahitya Bhawan Publications
2.	Magar Dr. Abhilasha	Business Mathematics	Himalaya publication, Mumbai
3.	Sancheti& Kapoor	<b>Business Mathematics</b>	Sultan Chand and sons, New Delhi
4.	Sharma J.K.	Business Mathematics	IK International Pvt. Ltd.,
			New Delhi
5.	Kumar Mrityunjay	<b>Business Mathematics</b>	S.Chand Publishing,
			New Delhi
6.	Agrawal Dr Mahesh	<b>Business Mathematics</b>	Ramprasad and sons, Bhopal
7.	Gourav Tekriwal	Maths Sutra	Penguin Books, Gudgao
8.	गुप्ताडआलोक	व्यावसायिकगणित	एसबीपीडीपब्लिकेशन, आगरा
9.	<b>मंगलडॉरमेश</b>	व्यावसायिकगणित	यूनिवर्सलपब्लिकेशनइंदौर



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10.	अग्रवालडॉमहेश	व्यावसायिकगणित	रामप्रसादएंडसंस, भोपाल

